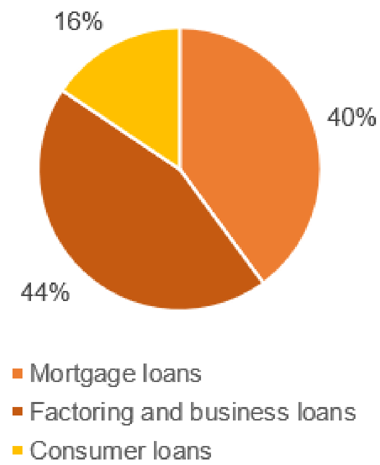
Period highlights

Portfolio volume at a comparable level to last year

- Total loan portfolio close to €5.9M
- The volume of factoring has almost doubled YoY



Portfolio as of 30.06.2019

Profitability on the rise

- Net income has increased nearly 10% YoY
- There are no significant changes in operational expenses
- The period's EBTDA has increased 13% over the past 12 months

Funding has improved

- Equity has been increased in 6 months by ca **40,000€**
- May 2019 saw a successful **refinancing** of bonds worth €5M. The new bonds have a maturity of 3 years and a 0.25 pp lower interest rate than previous bonds.

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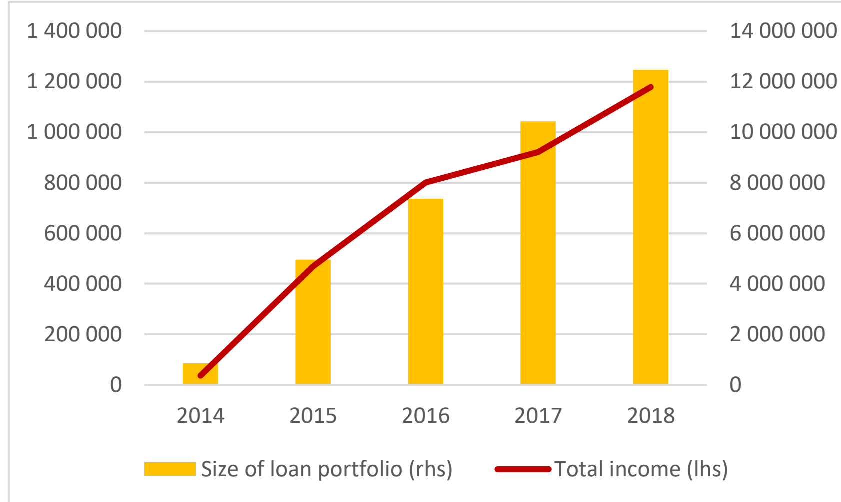
2019 half-year results

By the end of the first six months of 2019, Finora's loan portfolio was at **€5.9M**. Compared to the second half of 2018, a decline can be seen in mortgage loans whereas **factoring** has increased **by 40%.** YoY growth of factoring was over **90%.**

Due to the rapid growth of factoring, the first half of 2019 saw a record of over **€3.5M in new loan sales**.



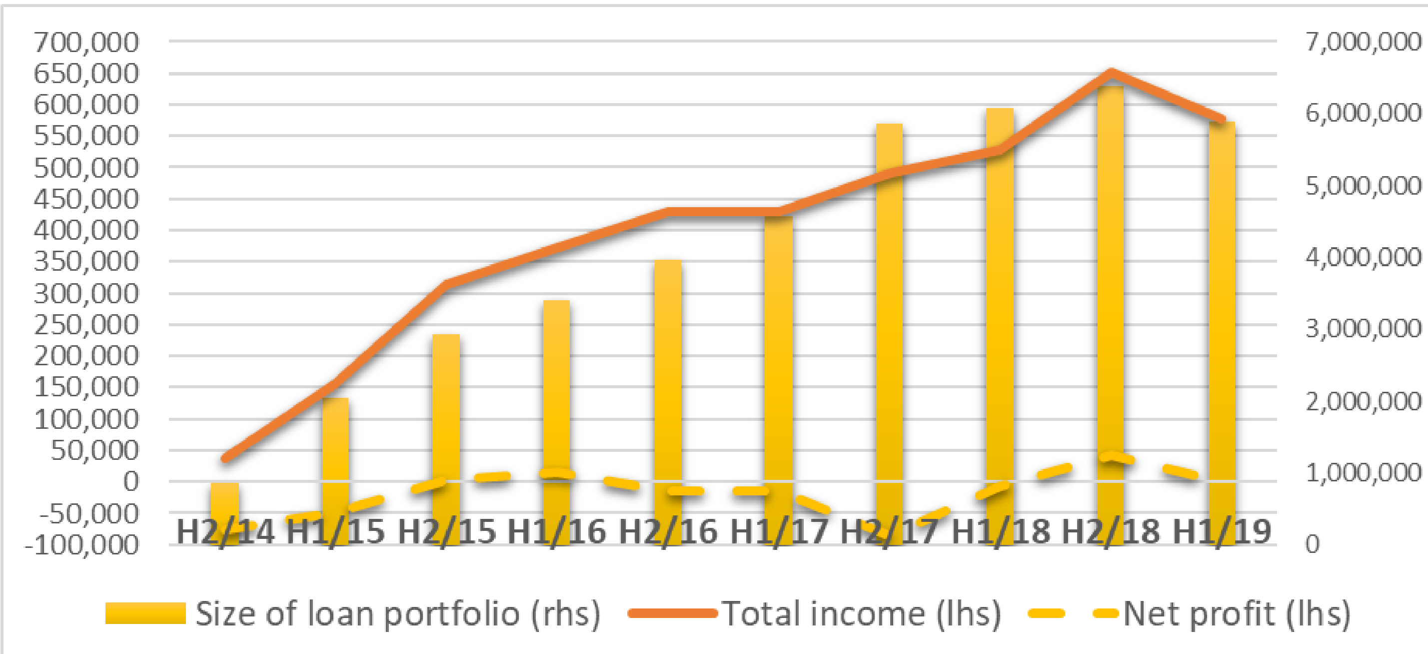
Changes in portfolio volume over the previous years

	H1 2019	H2 2018	H1 2018
Efficiency ratio	84,4%	67,7%	84,8%
ROA	0,11%	0,54%	-0,10%
ROE	0,87%	4,53%	-0,75%

On ratios

- Ratios are presented as a three-period comparative table
- Returns on Assets/Equity calculated from net income of 6 months
- Efficiency ratio – costs (excl interest expense) divided by net revenues

- The first six months of 2019 saw an income (interest & other) close to **€578,000** and net revenue (including interest expenses) close to **€282,000**. Most of the company's revenue comes from interest income, of which over 50% is from factoring and business loans. There have been no remarkable changes over the past six months in interest-related expenses and the YoY increase was kept under 10%.
- **Operational expenses** declined about **1%** in the course of the first six months of the year, YoY increase remained **under 9%**. Due to additions to the team, labour expenses have increased compared to the figures from a year ago. Most other expenses have decreased over the year.
- **EBTDA** has decreased over the half-year, but has seen a 13% YoY growth.



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Financial statements

Income statement (unaudited), EUR

	H1/18	H2/18	H1/19
Interest income	459,190	558,487	482,520
Mortgage backed loans	273,298	259,945	206,850
Factoring and business loans	128,592	259,436	244,665
Consumer loans	57,299	39,105	31,006
Interest expense	-270,262	-295,574	-296,296
Net interest income	188,928	262,913	186,224
Other income	68,376	92,280	95,446
Total revenue	**257,304**	**355,193**	**281,670**
Labor expenses	-82,524	-111,881	-119,605
Operating expenses	-135,824	-128,563	-118,032
IT expenses	-25,513	-27,589	-22,111
Marketing expenses	-18,079	-21,053	-14,552
Legal costs	-19,822	-17,059	-17,287
Accounting, including audit	-11,936	-9,629	-1,225
Financing fees	-14,482	-6,231	-12,591
Other operating expenses	-45,992	-47,002	-50,266
Total expenses	**-218,348**	**-240,444**	**-237,637**
Profit before impairment losses (EBTDA)	**38,956**	**114,749**	**44,034**
Depreciation and amortization	-8,595	-13,963	-11,327
Changes in loan impairment reserve	-36,846	-59,501	-24,766
Net profit (loss) for the financial year	**-6,485**	**41,285**	**7,940**

Balance sheet (unaudited), EUR

	30 06 2018	**31 12 2018**	**30 06 2019**
Cash	245,619	732,842	544,485
Mortgage loans	3,816,521	3,605,249	2,351,516
Other loans to clients	2,262,399	2,775,219	3,540,002
Factoring claims and bus.loans	*1,365,208*	*1,870,948*	*2,621,562*
Consumer credit claims	*897,191*	*904,272*	*918,441*
Claims to subsidiaries and affiliates	190,386	391,896	448,663
Other receivables	69,520	84,512	61,906
Tangible fixed assets	9,072	8,416	10,573
Intangible fixed assets	12,896	108,833	129,002
TOTAL ASSETS	**6,606,413**	**7,706,967**	**7,086,148**
Bank loans	1,097,873	956,156	518,826
Bonds	4,116,186	4,825,759	4,649,697
Other loans	425,000	900,000	900,000
Interest payables	42,552	46,640	27,930
Other payables	55,721	68,046	76,042
Total liabilities	**5,737,332**	**6,796,601**	**6,172,495**
Share capital	279,812	279,812	279,812
Share premium	748,466	748,466	748,466
Retained earnings	-152,712	-152,712	-122,565
Net profit for the year	-6,485	34,800	7,940
Total equity	**869,081**	**910,366**	**913,653**
TOTAL LIABILITIES AND EQUITY	**6,606,413**	**7,706,967**	**7,086,148**

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